

KEYNOTE ADDRESS

By Dr. Achmad Suryana
The Director General of The Indonesian Agency
for Agricultural Research and Development
The Ministry of Agriculture of The Republic of Indonesia

Bapak Gubernur Sumatera Utara,

Mr. Nobuto Watanabe, Representative of the Ministry of Agriculture, Forestry and
Fisheries – Japan,

Distinguished Resource Persons and Participants,

Ladies and Gentlemen,

Assalaamu'alaikum Warrahmatulloohi Wabarrakaatuh,

First off all, please allow me on behalf of the Steering Committee, to say HORAS. It is a local dialect of Bataknese people means greeting and warm welcome in Medan, the third biggest city of Indonesia located in the northwestern part. I would like also to express my deep gratitude and sincere thanks for your attendance and participation in the Opening Ceremony of the Workshop on Utilization of Agricultural Technology Transfer and Training Networking System.

Since the first ATT&T seminar in Yogyakarta in 2001, this is the third time for me to have a great honor and opportunity to stay before all of you. As possibly we remember, this is the sixth gathering of the APEC member economies to discuss many topics related to the problems encountered by each of us in increasing production of agriculture commodities to meet the world population's ever-increased demands and at the same time increasing farmers' income and welfare. We do believe that essentially, we have discussed deeply and thoroughly the topics then came up with concise strategies formulation for achieving appropriate farmers' income, and promoting farmers' self-reliance, particularly through assessing applicable technology from our own APEC networking.

Ladies and Gentlemen,

This Workshop attempts to address all of the recommendations of the last year Workshop, namely: (i) Establishing networking systems includes farmers' involvement, (ii) Managing networking includes farmers' participation, (iii) Capacity building for farmers organization and (iv) Farmers to farmers training.

In relation to this, obviously, it is noteworthy to observe that the focus of the first last three seminars were simply discussion on the application of the technologies. While began with the training workshop in Bandung in 2004, those focus gradually decreased and during this workshop will concentrate fully on training where farmers would dominate to participate in this activities and get direct benefit from making the APEC member economies' technologies accessible to the farmers that need those technologies.

The ATT&T method is shifting from seminar or workshop to training in order to satisfy farmers' thirsty on appropriate technologies. This includes exchange visits, apprenticeship and interactive discussion and intensive communication via networking and our own ATT&T website. I hope that through this efforts APEC member economies activities beyond ATT&T will be sustainable for the purpose of our farmers' welfare.

In this occasion let me congratulate all of the farmers who are attending now and willing to be more actively participate in this workshop. The Organizing Committee has provide time on Wednesday especially for farmers to farmers training where you can discuss everything from appropriate technologies, farmers organization and even deal business with your farmers colleague from other APEC member economies. I am sure that the future of the ATT&T activities beyond 2006 is really on your hand.

Distinguished Participants
Ladies and Gentlemen,

As I mentioned in the last year opening ceremony, the government of Indonesia have launched the blue print for the **revitalization of agriculture, including fisheries and forestry**. The concept is essentially embodied in the broad objectives of empowering the farm economy and rural communities through the development of rural and farm infrastructure.

As the primary objective of the blueprint is to empower farmers, the focus should be on farmers' income. Farmers therefore need to shift to higher-value crops



such as horticulture and other cash/industrial crops, fisheries and livestock, but these farming concepts require inter-ministerial cooperation to develop infrastructure, marketing and processing facilities, cooperatives, farmer organizations and other instruments of trade facilitation. Consequently developing net-working, either by strengthening linkages among farmers organization, supplier as well as producer and buyer with government and non-government institutions or by developing supply-chain management is a must.

In this context, IAARD has started the program called Prima Tani. The main aims of the program are mobilizing resources and promoting agribusiness, and disseminating the technologies by providing more information closer to the farm. The preliminary results are encouraging. In one of our research location, we trained hundreds of farmers on how to get access to information using internet. Their responses were quite positive, and now they always "surfing" relevant website in order to get technology information they need. This is really in line with and justifies the objectives of the workshop. Therefore, this workshop is very important for us.

Distinguished Participants
Ladies and Gentlemen,

As usual and it seems obligatory for the OC to combine class discussion with field visits in order to have real picture of farming systems and surrounding socio-economic condition. It is my pleasure to tell you that in order to complement the technical and scientific discussions; you will visit several field of high-value agriculture commodities that utilize electronic networking systems for marketing. The participants will have more opportunity to observe how the Indonesian farmers' utilized information technology and networking in expanding their farm business. I do hope that you could optimize this opportunity to explore possibility to get business partners within APEC member economies.

Ladies and Gentlemen,

Please allow me to thanks Mr. Cho, Chae-ho, The ATCWG Lead Shepherd and Mr. Nobuto Watanabe Section Chief for Project Planning, International Cooperation Division International Affairs Department, Minister's Secretariat Ministry of Agriculture Forestry and Fisheries, Japan, APEC Secretariat, Mr. Rudolf Pardede, Governor of Sumatera Utara and the Organizing Committee for close cooperation in supporting this seminar.

Finally, in this opportunity I would like also say on behalf of the Organizing Committee, please accept our apologies for any inconveniences that might arise



during your stay in Indonesia. It is our pleasure and proud to have you here with us and hope all participants will enjoy the discussion, exchange of information and experiences as well as observation of farmers' activities and obtain fruitful results from the Workshop. I further wish that all of you would have a pleasant and memorable stay in this popular tourist and culturally rich city of Medan in particular and in Indonesia in general. It is my fervent hope that your attendance and active participation in the ensuing discussions will greatly contribute to the achievements of the objectives of the Workshop.

Thank you.
Director-General of IAARD
Dr. Achmad Suryana



KEYNOTE ADDRESS

By

Mr. Nobuto Watanabe

Section Chief for Project Planning,
International Cooperation Division, International Affairs Department,
Minister's Secretariat,
Ministry of Agriculture, Forestry & Fisheries of Japan

Honorable Governor of North Sumatra,

Honorable DG of the IAARD,

Distinguished Guests,

Fellow Participants,

Ladies and Gentlemen,

I am very honoured to represent the Ministry of Agriculture, Forestry and Fisheries of Japan at this workshop and to exchange views with distinguished participants from Asia and Pacific economies.

First of all, my sympathies are with the calamity victims in Sumatra and Java as well as in the other Indonesian regions and neighbouring countries in recent years. I pay my sincere respects to the **honourable governor of North Sumatra** and his effort to rehabilitate the home island and its economy.

I would also like to express my sincere gratitude to the Indonesian Government and the provincial government of North Sumatra as well as to the Indonesian Agency for Agricultural Research and Development, **Dr. Achmad Suryana**, **Dr. Haryono** and many other people working at this Agency for their preparation to hold this workshop.

Ladies and Gentlemen,

We are facing with difficulties for improving of farm income and farmer's working conditions today because the competition is growing increasingly serious in the world's trade conditions.

Manifested as an accelerating flow of people, goods, money, and information across



national borders, "**Globalization**" is dramatically changing the international economy. With the international division of labour becoming increasingly common, emerging markets have attracted attention as new production sites and consumption markets as well as investment targets. In this context, the links between developed and developing countries are needed growing increasingly further strong.

On the other hand, **Food shortages** and **destruction of the environment** are a part of a wide range of fears concerning the effects of the steady growth of the world population. If the economic growth of developing countries does not keep up with their population growth due to stagnating productivity, it is expected that the levels of poverty will increase. In developed countries, the population will eventually begin to decrease, and this will result in serious problems relating to the aging of population. The global environmental problems directly affect each of us through the deteriorating situation of the water, the air, and the entire ecosystem.

In such situation, we should keep in mind that nothing has changed about the fact that "**food**" is **the most fundamental requirement for life** even in the 21st century and **various types of agriculture should coexist together in the world**. Now, how can we keep or increase our food production and its availability according to the farming conditions in respective member economies in the present world's situation?

Ladies and Gentlemen,

I would like to promote **the active service for the extension of improved farming techniques by administrative organisation** in respective APEC member economies.

Increasing food production and availability should be secured through the technological innovations in agriculture. Moreover, technological innovation in agriculture should be kept continuously and it should be also transferred to the users continuously. Therefore, improving farmer's technical and managerial ability is considered to be high priorities in many of APEC member economies today.

However, if a farmer tries to develop a new technique alone to apply it to his farm management, there is obviously a limitation. The farmers need the research institutes to develop new techniques and also need the administrative organisations for organising and involving farmers into the training or information system for technical transfer and production of value-added agricultural products in utilising transferred techniques. I expect that the administrative organisations take good initiative through the extension service not only in promoting local agriculture and community, but also developing the high-value producing areas in respective APEC member economies.

The administrative organisations usually play an important role in selecting the useful techniques at the first step of extension process. I believe that the definition of useful



techniques is user-friendly techniques that meet farmers' needs against the present conditions for production and sales.

In this workshop, we will exchange our own experience and immediate information in our real practices in respective economies and discuss mainly following three subjects, namely:

- (1) The networking system aspect of the experiences in using the ATT&T Networking System
- (2) The farmers access to information through the ATT&T Networking System, and
- (3) The training aspects of how to develop and manage web-site in providing knowledge of technology and skills for users and operators via the ATT&T Networking System

This is because these problems are present in our extension service through the ATT&T Networking System in respective economies. I look forward to hearing your ideas in this workshop.

Ladies and Gentlemen,

Finally, I sincerely hope that our experience and expertise to be exchanged at this workshop will help our efforts to improve farm income and farmers' working conditions in respective mother countries.

I believe that activities of the Agricultural Technical Cooperation Working Group are indispensable for the future agriculture in Asia and Pacific economies.

Thank you for your attention. I am delighted to have been asked to speak here today.

OPENING REMARK

By

North Sumatera Governor

All Delegates of the APEC Member Economies

Dr. Achmad Suryana, Director General of Indonesian Agencies of Agricultural Research and Development

Ladies and Gentlemen,

First please allow me to express my appreciation and sincere thanks to the *Steering Committee* of the workshop that have chosen Medan as a place to conduct **Workshop on Utilization of Agricultural Technology Transfer and Training Networking System**. It is really a great honor for the people of the province of North Sumatera. Thank you very much and welcome to all the member economies participants from USA, Japan, Korea, Thailand, China Taipei, People Republic of China, Malaysia and Indonesia for your attendance and participation in this opening ceremony of the workshop.

Ladies and Gentlement,

This workshop is quite important for us since agriculture plays important role in the life of the people. For the example: statistic data of the province on North Sumatera show that 76.96% of employment in the rural area, which comprise 61.90% of the total area, is provided by agriculture and even in the urban area 13.87% of employment is in agriculture activities. Those farmers are variedly engaged in small traditional rice farming up to estate crop production of cashew nuts and coconut were mainly produced by small holders, and nearly to 50-90% of rubber produced by small holders, to 5-36% produces by private estate plantation, and the rest 5-14% produced by state owned plantation. In North Sumatera 46% cacao produced by state owned plantation, 34% by small holders and 20% by private plantation.



The other important estate crop production is oil palm where nearly all private plantations specialize in oil palm agribusiness. Since 1990, in North Sumatera volume of production of *smallholder's* oil palm surpassed volume of all other *smallholders* estate crops. Vegetables and fruit farming are also important in the province particularly in Brastagi, where we will visit. All of the commodities not only being used domestically but also exported. For this reason, some of the big farming is heavily utilized networks.

Either in the form of the partnership will small farmers or use of information technology to keep in touch with the consumer abroad. Therefore, we welcome the workshop. We believe that farmers in North Sumatera as well as in Indonesia and in APEC member economies in general will appreciate, honor and try to accept the result of the workshop for their own benefit.

Regarding this matter let me congratulate all of the farmers who are attending now and willing to be more actively participate, collaborate, and even deal business with your farmers colleague from other APEC member economies.

Distinguished Participants

Ladies and Gentlemen,

Medan is not only capital of the North Sumatera province, but is well known as "The City that Culturally Rich and Abundance with historical old Building". Here in the city, you should visit Maimoon Palace, Historical Mosque and the third biggest city is a bustling, fascinating, modern and glamorous atmosphere. In this opportunity as a host, we also invite you to see beautiful scenery of Toba lake, Brastagi, and to watch Melayu and Totor dances. Please enjoy your stay in Medan and its surroundings. Finally I declare this workshop officially open.

Thank you.

North Sumatera Governor

ACION PLAN 2007 – 2008

The previous seminar and workshops on the ATT&T Networking Systems underline the important of capacity building and farmers to farmers training. Consequently, it is the time to organize and to conduct series of training on appropriate APEC developed agricultural technology and agribusiness that have been proven able to increase income and self-reliance of the farmers. The propose training will be started in 2007 in order to achieve the following purposes:

1. To create awareness of the existence of indigenous local technologies among APEC member economies and to build farmers motivation to actively search, inform, adapt, use and exchange those technologies.
2. To exchange and transfers the recent appropriate agricultural technology and agribusiness, which are developed by APEC member economies, and its implementation among member economies to uplift the knowledge and skill of farmers in accelerating of achieving the ultimate goal of increasing farmers' income and self-reliance.
3. To sustain APEC activities beyond the 2006 ATT&T workshop via strengthening the role of farmers in organizing joint activity of establishing and managing website and possibility of self-funded APEC farmers meeting and exchange visits.

Referring to those targets, the action plan for 2007-2008 could be:

1. Disseminate the results of the workshop to all stakeholders and interested parties of each APEC member economies.
2. Establishing networking includes farmers' involvement in utilizing networking system such as mobile phone and internet depend upon the needs and the availability of the communication system on the area where the farmers are doing their activities
3. Sustaining the networking system among APEC member's economic especially farmers
4. Initiate farmers to farmers training through exchange visits to increase knowledge, skill and capacity building of the farmers.



CLOSING REMARK

By
Director General, The Agency of Agricultural Human Resource
Development
The Ministry of Agriculture of The Republic of Indonesia

Distinguished participants, Ladies and gentlemen,

First of all, please allow me to thank Allah SWT for His blessings by which we can have this Workshop on Utilization of Agricultural Technology Transfer and Training Networking Systems. After 3 days of intensive discussion and training, and one day field visit, finally we have come to the end of this important event. It is a great honor and pleasure that Indonesia again has been selected six time for being the Organizing Committee of the ATT&T Workshop.

We have spent 4 days to fulfill all of the requirements of the Workshop. We have started with a one-day Seminar on e-commerce where we could learn and share experience on how this animal could spur agrobusiness either in a develop country as USA or in a developing country like Indonesia. After that, we used 2 days for training on developing and managing electronic networking in which we learned how to build, to manage and to utilize and to solve problem faced on using the systems. And then we spent one day on the farmers forum where we can share exoperiences and teach each other and even explored the possibility to arrange agrobusiness and its marketing. I do hope that all participants got fruitfull knowledge and skill on those matter, and disseminate to our farmers colleague within APEC member economies. Fiinally we come up with the recommendation to be discussed further, hopely in the next gathering in the year of 2007.

Ladies and gentlemen,

Of course, to evaluate whether the Seminar has succeeded to achieve the target we should compare it with the foreseeable target mentioned in the proposal as: First, Farmers will have more accessible to information than before. Second, ATT&T Networking System established soon, and third the role of farmers including women on managing website will increase and sustainability activities of APEC member economies occurred.



I am sure that all of us have worked hard to achieve those target by discussing and learning intensively related invited 4 training manuals. Several farmers activities that supported the topics being discussed have been visited and we agreed that intensive discussions during the Workshop have remarkable enriched the content of the papers and I am sure that we have gained fruitful result from the Workshop and have successfully taken another one step closer to the ultimate goal of "increasing farmers' income and self- reliance"

Ladies and gentlemen,

From the benefit of the first five seminar/workshops, and this workshop, we found out that experiences, methods and strategies on how to utilize e-commerce in promoting agribusiness in the village and how to reduce the distance between farmers and consumers, understanding technological transfer and training aspect on how to make efficient network, how to develop and to manage ATT&T networking systems that appropriate locally, nationally and globally and useful for farmers to cope with the impact of the globalization on agriculture businesses should be shared and examined deeply among farmers' leaders, researchers and extension personnel of the APEC member economies.

We do hope and we propose that this lessons learned' will be followed-up by each participant to disseminate all of the knowledge, skill and shared experiences get from the Workshop.

Alhamdulillah, we have agreed that the propose objectives for the next gathering are:

1. To create awareness of the existence of indigenous local technologies among APEC member economies and to build farmers motivation to actively search, inform, adapt, use and exchange those technologies.
2. To exchange and transfers the recent appropriate agricultural technology and agribusiness, which are developed by APEC member economies, and its implementation among member economies to uplift the knowledge and skill of farmers in accelerating of achieving the ultimate goal of increasing farmers' income and self-reliance.
3. To sustain APEC activities beyond the 2006 ATT&T workshop via strengthening the role of farmers in organizing joint activity of establishing and managing website and possibility of self-funded APEC farmers meeting and exchange visits.



Ladies and gentlemen,

Finally, I gratefully appreciate all of you for actively participating, sharing experience and contributing your brilliant ideas during the Workshop particularly to the farmers who was being active on farmers to farmers training and come up with the action plan for the future. Without your support, the Workshop will not be a success. Let me congratulate also the Organizing Committee for successfully organizing this Workshop. On behalf of the Steering Committee, I officially declare the Workshop closed.

Thank you and we hope that we could get together again next year in the other occasion, what ever the event name of the APEC member economies.

Director General



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