

Annex I. Responses to APEC and General Questionnaires

RESPONSES TO

APEC QUESTIONNAIRE FROM WORKSHOP PARTICIPANTS

a. How have you or your economy benefited from the project?

- We still need to find funding to improve our incubator, for which this project will help.
- From training and discussion
- Knowledge of best practices in other countries and identification of potential alliances to access to new knowledge and markets
- The green concept is still in its infant stages, as is incubation, so examples from other economies have shed light on the opportunities and ways of better managing PNG’s Business Growth Centre Projects.
- Developed knowledge and understand the guidelines of the Role of Business incubators in developing Green technology-Based.
- Learning about the green economies in each country and how we can potentially collaborate on new opportunities.
- Inputs to improve our policy strategy and action plan to grow green technology.
- Programs to develop green technology
- Best practices of green business incubation from other countries
- The need to improve the quality of the environment and more understanding about courses for university students
- The exchange of experiences will support the design of our promotion strategy
- We learnt a lot from other’s experience
- There were opportunities for us to share the initiative to establish Green SME Center in Indonesia
- Good lessons learned from other countries and good networking
- The opportunity to learn about other countries incubators and green technology initiatives has definitely benefited myself & my economy as this information/knowledge will be distributed/shared with related agencies and incubators in my economy
- We learned and benefited from the experiences of other countries
- Much information/learning, which I’ll bring back home to recommend appropriate green technologies and to share the learning.
- Developed knowledge and understanding of the guidelines for the Role of Business incubators in developing Green technology-Based.

b. What new skills, knowledge, or value have you gained?

- How to create SMEs based upon green technologies and use of networks to solve problems and gain knowledge
- Skills about green technology and green industry

- Knowledge of projects and policies to implement in my country, and knowledge of institutions with whom to develop alliances
- Our economy faces a lot of challenges compared to other economies where green commodities are commercially viable. I learnt about marketing strategies and the concepts of R&D and universities’ role in incubation
- Skills regarding international travel, presentation in English, knowledge about International workshops, green technology and its application.
- Each economy faces a vastly different set of challenges. However it is still possible to adopt and apply the thinking, models and success stories e.g. Denmark’s methods of identifying wind as a key industry.
- How developed countries grow green technology for SME development, such as from USA, Denmark, Taiwan and Japan.
- New knowledge about incubator
- The opportunity to develop green business within SMEs
- Understood the importance of green technology and the difficulties and challenges to achieve it.
- Strategies of promotion of incubators and Green SMEs
- Upon knowing the aspirations of other countries, we are convinced that running a centre still remain within our capacity
- New business models of TBI incubation from Taiwan (ITRI)
- Policy making and policy implementation organizational model from Korea
- International exposure, various programmes implementation and initiatives. Also new technology/project management mechanism (i.e. CDM)
- I gained specific knowledge of the new role for green business incubators across the Asia Pacific Region
- Respective countries’ industries in having green economies and green living.
- Green technology is essential for the green growth and market trends have created for green technology based SMEs

c. What, if any, changes do you plan to pursue in your home economy as a result of the project?

- To find another way to solve the problem
- Will concentrate on supporting Green technology
- Promote and develop more green SMEs, green entrepreneurship and institutions for green technology transfer
- Have our ministry work closely with the office of Higher Education and other stakeholders in establishing better incubators
- Help my country to change to green technology based
- Focus on green business incubation activities for SMEs
- I hope to develop a consolidated idea of the green initiative in Singapore, to decide whether they are moving in tandem with each other or whether they are fully exploiting the key strength of Singapore and are these the right focus area
- How to develop incubators for green technology
- Plan to apply to Clean Development Mechanisms (CDM)

- To more closely coordinate incubator development
- The importance of embedding this idea (the importance of green technologies and thinking) from the lowest level of education up to the university level.
- Articulation with stakeholders of the lines of action
- Establishment of Green SME Centre
- Adapt a new business model of TBI Collaboration in our institution
- To further pursue private partnership initiatives including with NGOs, as practiced by other economies i.e. Bethesda Green Business Incubator Programme
- To launch some green business incubators in Mexico
- Direct the greening of our incubators at the DOST-PELA open TBI and other institutes/programs/projects/activities at home and everywhere.
- Hope that the outcome of the Project will enable development of the enabling factors and a conducive green technology business environment for Thai SMEs, to make them efficient and its green technology incubators.

d. What needs to be done next? How should the project be built upon?

- Need regulation to make plans successful and also commitment
- Establish a network platform to support green technology and green SMEs
- I believe that a database containing all information regarding green industry in each country should be set up, so that we can source and match complementary skills and opportunities.
- Transfer the information and knowledge to incubators and other critical institutions in my country. Use the network created in this workshop.
- Note the recommendations from the workshop and that the Deputy Minister has put his hand up for Indonesia to have an APEC Centre for green technology based SME. Create green business workshop
- The idea to create an APEC Center
- Improve project management
- More realistic operational means to implement concepts
- Effective networking among the countries that have specific and similar problems
- Prepare a proposal for the establishment of green SME Centre
- Follow up
- Getting the information across to incubator managers and assisting them coordinating future plans
- The idea of developing an APEC centre must be studied seriously as a proposal
- Follow through regarding the activities, reporting and feedback
- The project depends on developing knowledge with officials in agencies for the promotion of SMEs, using networks for them to understand the real problems and needs of green technology based business and strengthening the network of service providers to address the needs of green SMEs
-

e. Is there any plan to link the project’s out comes to subsequent collective actions by fora or individual actions by economies?

- By economies
- Will apply by practice
- Programs in the Environmental Ministry
- Yes obviously there is. An APEC Centre initiative would be an ideal vehicle to seeing that happen
- Collective action: APEC Centre for Green Economics
- Individual action: Applying success factors from other nations to our policy development
- Yes, by developing networks
- Yes, especially with the entrepreneurship education, especially at the university level
- We have a project “Energy Efficiency in SMEs” We are going to continue it.
- Explore access to technology from Taiwan (ITRI)
- Yes, I am very interested in the Bethesda Green Business Incubator Programme as one way to overcome incubators’ financial issues.
- Yes, we could do through APEC. The decisions made in APEC can be taken to other international organizations
- Yes, I’ve identified possible networking project collaborations with some APEC member countries
- For real. The project’s outcome for subsequent actions by cooperative organizations: reviewing, improving and pushing for green technology, so as to provide networks for provision of the services needed by green technology based SMEs and access to markets

f. Please use the same scale to rate the project on an overall basis.

[5] (Good)	[4]	[3]	[2]	[1] (Poor)	Mean
_____	_____	_____	_____	_____	4.41

g. What is your assessment of the overall effectiveness of the project?

- All the ideas were great, they just need commitment
- Very good
- Very good experience to share and to create new knowledge and good alliances.
- It was a good workshop; overall effectiveness will depend on the follow through of the outcomes of the workshop
- Discussion time of the workshop output is slightly short, making it difficult for deep analysis to be applied
- The project is very effective
- The effectiveness of the project was somewhat narrow because there are big differences in the profiles of technology business incubators between country members
- The project supports the design of our strategy of intervention

- It is above average, though more participants from APEC member countries would enrich the project
- Very comprehensive and interesting with lots of new ideas and information shared
- The contents were good also the people who participated and lead the project
- The overall effectiveness of the project was more knowledge regarding green technology and the importance of green industry in National Agenda.

h. Was the project content : (Check one)

Just right 11 Too detailed 2 Not Detailed Enough 2

i. Please provide any additional comments. How to improve if any?

- Great facilitator and good workshop session
- There is a need for consistency in the member country attendance and nominees of the working group, so there is follow through.
- Comprehensive guidelines can be developed to detail what is involved in creating the ideal green economy. In this way, countries can evaluate how green their economies are and pinpoint where to improve.
- The event is done very well
- It is necessary to introduce a Pilot Project that really establishes a role model technology business incubator based on green business.
- Should be continued and promoted more to the public, especially stakeholders
- Have more participants and additional time for leisure and networking.
- APEC needs to facilitate networks of B2B amongst the APEC member countries.
- More knowledge on green market/technology/financing to address deficiencies in marketing of green incubators. Government policies are important to support green SMEs and to develop the potential for green-tech incubators, skills, and knowledge.
- It is difficult, but try to do the next meeting in a country in which the travel distance is minimal
- Looking forward to follow up activities and establishment of APEC green technology-based SME Centre

RESPONSES TO

GENERAL QUESTIONNAIRE FROM WORKSHOP PARTICIPANTS

Evaluation Questionnaire Recap.

WORKSHOP PARTICIPANTS

Please rate your satisfaction with the following:

						Mean	
Logistics	(from 1 poor to 5 excellent)	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.7
Venue	(from 1 poor to 5 excellent)	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.8
Facilitation	(from 1 poor to 5 excellent)	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.5

For each of the sessions please rate the quality of the content and the presenters from 1 (poor) to 5 (excellent):

Agenda setting for Green Growth Era						Mean
Content	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.2
Presenter 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.1
Presenter 2	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.4

Identification of Green Technology Area for SMEs in Respective Economies

						Mean
Content	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.2
Presenter 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.3
Presenter 2	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.1

Adaption of Green Business by Incubator Programme

						Mean
Content	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.2

Presenter 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.2
Presenter 2	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.2

Overall review questions

1. **In terms of setting the agenda, what need to be done to grow green business and technology for SMEs and by whom (government, universities and R&D bodies, private sector, incubators)?**
 - a. Creation of awareness- Government, universities, private sector, incubators
 - b. Creation of attractions for SMEs to be interested to venture into green technology-Government, R&D Bodies.
 - c. There is a lot of work (we discussed that in the last session)
 - d. Need to work on finance, capacity building, infrastructure, market, etc
 - e. All the participants in the ecosystem must get involved
 - f. Policy in place
 - g. Stakeholders commitment
 - h. Feedback/monitoring & evaluation
 - i. Executing or seeing things through
 - j. Regulations and how to get funding from the government and all the parties working together needs to be implemented to grow green business
 - k. An environment plan which focuses on green technology transfer and green business
 - l. Private sector needs to be exploited
 - m. To grow green business & tech for SMEs, we should find resource funding, CBM Regulations, Green Certifications, Training, Green Tech. Transfer, Create national and local centres to support Green Business.
 - n. For many countries, it requires a total paradigm shift, on its views about green industry. More importance needs to be placed on industry and the corresponding policies that have to be implemented by government. Transfer of knowledge across countries is possible, but each member will have to determine what they can put on the table.
 - o. Master plan/Grand design to develop/grow green business & technology indicated who does what in a time line
 - p. Resources and priority in the public agenda
 - q. Coordination of relevant stake holders, efficient and market oriented financial procurements by Governmental units/Agencies, NGOs, Universities and R&D Centres, Incubators
 - r. Establish green SME Centre

- s. Infrastructure specific to green technology, policies for green technology, networking, technology transfer, incentives, tax, education regarding green technology, strong supporting green industries

2. Which three green technology area are most important to your economy?

- a. Energy, transportation, building, water and waste management
- b. Energy, manufacturing and transportation
- c. Energy independence, agro based, small & medium green indigenous/appropriate technologies
- d. Nature neighborhood: maintain and minimize the excessive exploitation of natural surroundings
- e. Photovoltaic power generator, waste recycling, green IT
- f. Renewable energies, solid waste recycling
- g. Incubating green business SMEs, adaption of green business by incubator program
- h. Climate change, waste management
- i. Clean energy, water and solid Waste
- j. Clean energy, water, clean environment
- k. Energy, food, environment
- l. Water & water products
- m. Green business by incubator programs
- n. Water, waste product, air pollution
- o. Efficiency energy use, develop alternative energy
- p. Feed-in tariff schemes for energy produced by Renewable Recycling System, ETS (European Trading System), CCS (Carbon Capture Systems)
- q. Energy waste processing
- r. Green energy, green living, green Industry
- s. Smart grids, renewable, services
- t. Energy, bio energy, green technology of food and the waste energy

3. What are the main improvements incubators need to implement to incubate green SMEs in your economy?

- a. Clustering towards certain market area
- b. Code of conduct towards green technology
- c. Incubator management capability, infrastructure and funding
- d. Increased commerce & marketing of product/services, organize campaign/training sessions etc. Succeed getting more finance.
- e. Resources, training, sustainability rates
- f. Green technology that should be accessible by BI
- g. Incentive scheme programs, funding by government and private sectors

- h. Regulation, management of incubator, management business of incubates
- i. Clearer source of funding, greater access to green information, cross border ties to make products/services exportable
- j. Marketing for green business & green technology, so incubators can create a larger market segment.
- k. Need to have more number of incubates
- l. At the moment there is nothing in place, so a policy in green growth is needed first.
- m. Access to market, develop market
- n. Government to promote green technology, support the development of green industry networks for resources and to develop a professional team of business mentors
- o. Empower and promote skilled workers
- p. Education/advice regarding going green, access to funding & market
- q. Cultural change and political leadership to implement the change
- r. Cultivation of awareness among SMEs, identify & prioritize support for green technology
- s. Improve agricultural management, to ensure balanced food and energy, by supporting the participation of farmers and communities in the agricultural development. Government’s role should be to set up laws and regulations related to the protection for plants, herbs and local wisdom.

How do you rate learning from other participants?

(From 1 poor to 5 excellent) 1 2 3 4 5 **Mean** 3.9

What was the best aspect of the workshop?

- a. Knowledge sharing
- b. The knowledge you get from other experiences
- c. Country reports
- d. The innovation in green technology
- e. Give everyone the opportunity to learn and communicate
- f. To know and to work together with other institutions and governments. (All my questions was answered)
- g. The Group Discussions and few of the presenters were excellent
- h. Practice and policies explained
- i. Expect that APEC Green Centre can start as soon as possible & support Vietnam develop green technology
- j. Learning about success stories, networking with complementary entities in other countries

- k. Sharing basic practices to develop incubators including policy, strategy and action plans.
- l. Best practices from other countries
- m. Exchange information
- n. The dynamic and exchange of information
- o. Multi nationality of participants
- p. Exchange of management practice of TBI
- q. Networking, knowledge sharing
- r. The multi-national (Complete APEC) discussions

**RESPONSES TO
APEC QUESTIONNAIRE FROM SPEAKERS**

A. What activities did you attend

- Training and Conference (Workshop)
- Conference (Workshop)
- Training and Conference (Workshop)
- Training and Conference (Workshop)
- Training
- Training
- Training

B. What were your roles before, during and after the activity

- My roles were providing speech/presentation and participating in group discussions during the workshop
- Preparation and making a presentation
- My role is the presenter of two sessions on how to assist SMEs to establish their technology and how to help on expand their business activities
- To present at workshop and training. Workshop title : Adaptation of Green Business Incubator; Training title: Incubating Green Business SMEs
- I am doing business on essential oil, trying to promote green business for sustainability
- As participant and speaker
- Trainee was my initial role. In view of our company’s successful achievement, we were upgraded to be a speaker participant.

C. Do you think the project achieved its objective? What were the project’s results/achievements?

- Yes, the workshop provided several recommendations including guidelines for business incubator management and enhancing network and capacity development for SME.
- Yes, improved knowledge about incubation models, and country activities.
- Yes, I met many interesting potential partners and also exchanged my experience with the participants.
- I think the project brought together a diverse and quality group. The presentations were good and it appeared that everyone benefited from the networking and discussions. Many of the topics presented addressed incubator

concepts, business support, services and opportunities. Personally I learned from the speakers and attendees.

RESPONSES TO

APEC QUESTIONNAIRE FROM TRAINING PARTICIPANTS

a. How have you or your economy benefited from the project?

- I gain some good experiences in managing incubator from different countries, so these experiences could be used to increase our incubator performance.
- We can also build and develop our networking and communication or helping the beginner to grow the company up.
- The inputs shared by the speakers and participants alike were valuable in turns of looking at the respective companies/countries we belong to, i.e. incubators/how we can push for green technologies companies.
- Knowledge development (capacity building)
- Many thing because of my Economy have new Master Plan for SME next year.
- From training and workshop
- I, myself as a newbie, it's a new thing for me to attend such workshop. Especially this one is an international meeting which is held by APEC. It is a new experience and helps me a lot in my job as an assistance in an incubator project.
- Making new market with the participants from the project in the future.
- In the future we can make market share broadly
- Good experience achievement and new model learning

b. What new skills, knowledge, or value have you gained?

- Based on the presenter experiences, we find some factors that we have to manage, to improve and to share among partnership organization involvement: experts, company partners, private who is interested in doing business in an incubator.
- K-successes from experience of others are learning points for trainees. Now, next step should be applying that knowledge in our home fronts and customizing these to the realities of home situation.
- Benchmarking of incubators and green technology
- More knowledge about green technology
- Knowledge about Green Technology and skill about how to nurture Green SMEs
- Knowledge how to develop green technology, success story about other company, know about best practice, how other company can surpass their hard times and struggling to pass those moment.
- Learn incubation model, knowledge about Green Technology and Benchmarking the business incubator in other country
- Learn about incubation phase, incubation model, learn how to make networking and learn green technology to be implemented in SME
- Incubating skill, knowledge much on way to incubating new company, and economy, professional networking

c. What, if any, changes do you plan to pursue in your home economy as a result of the project?

- We would like to re-plan our program in incubator, or look for the new model to manage some tenants that have various business sizes with variation in management skill.
- How to push start up teams to form their ventures in Green technology and help rally government to push the market for green technologies.
- Incubators concept that works
- Use information to add for my new Master Plan
- Pay more attention to Green SMEs and their growth
- Transfer technology between home economy, I can develop the home economy based on research technology, so it's not conventional anymore
- Strengthening the business incubator institution and Developing green technology in my university
- Strengthening incubator, developing green technology-based SMEs and implementing Green Technology
- Revised our modul to be perfect
- We will apply good experience in incubator's operation in my country and we will set up or follow up all contact of professional in incubation

d. What needs to be done next? How should the project be built upon?

- We will identify some prior program and then do it step by step. We will also evaluate & monitor each program continuously by using the evaluator or special mentor.
- Governments of APEC member countries should be asked to:
 1. Create the markets for green technologies
 2. Incentivize producers of green products
 3. Raise awareness for green consumerism
 4. Put up market for green/clean products
 5. Support a pool of funds that can be accessed by incubators/starting companies which need to support product prototyping, development and piloting of green technologies.
- Financial solution for the start up company
- Use information to Thai economics
- We will establish a service platform for Green SMEs By economic solutions, research development, base and green technology.
- Create a new entrepreneur based on Green Technology from my student
- Teach the students how to implement green technology and create new entrepreneur based on Green Technology
- Set up more networking channel for APEC Country and design a pilot technical support Projects for APEC Countries.

e. Is there any plan to link the project’s outcomes to subsequent collective actions by fora or individual actions by economies?

- Developing research about implementation of Green Tech. business
- Establish networking
- I would be willing to contribute in generating next step plans by participation and/or facilitation of forum.
- Yes, if there is access to technology and information
- Yes, I will establish the service platform for Green SMEs first.
- Technology access, economy access to other economies
- I want to promote the business of my clients based on Green Technology
- Yes

g. Please use the same scale to rate the project on an overall basis.

[5] (Good)	[4]	[3]	[2]	[1] (Poor)	Mean
_____	_____	_____	_____	_____	4.5

j. What is your assessment of the overall effectiveness of the project?

- The training management has been serving us satisfactorily, the training materials are useful for our incubator.
- The project needs to push for a set of concrete steps that APEC can take notice of and member countries can collectively support. Perhaps, APEC can also look at what ASEAN initiatives are, that way, all activities are aligned in some of the regions.
- Good.
- It is quite effective
- Very excellent workshop and training to develop green technologies business
- Excellent

k. Was the project content : (Check one)

Just right 5 , Too detailed 0 , Not Detailed Enough 1

- **Not detailed enough :** In terms of set of recommendations to be pushed as one body by all participants

l. Please provide any additional comments. How to improve if any?

- We hope the workshop can be conducted continuously/periodically
- Design of training might be enhanced is a session is included on “dialoguing” where government sector and SME/incubators sector can discuss and agree on recommendations in one concluding session. This way the net of recommendations are discussed and validated on both sides, hence easier to push/endorse for APEC to take action on.

- Very-very interesting and important.
 - Yes, I have guidance on how to operate my business. Also I have something new to make my business better.
 - Yes, I gained knowledge about the progress of SMEs in developing green technology
 - We have achieved all targeted milestones and goals. We are moving forward for commercialization, pending securing financial support from commercial Banks and Inventors.

D. Were the attendees the most appropriate target group?

- Yes. Government officers, business people and academics are a good combination
- Most certainly, yes
- Certainly. It is a good mix of institutional and private participants
- The attendees seemed engaged in the topics. It is unclear whether they were the appropriate target to make decisions. It perhaps would have been useful to have everyone introduce themselves and say a few words about what they hoped to achieve.
- Yes, the participants were divided into two specific groups
- Yes.
- Yes, the target group is suitable, but there is room for improvement by extending bigger APEC economies.

E. What is your assessment of the overall effectiveness of the project?

- Yes, it was effective in covering many related issues
- Highly effective
- As for the initial contact and information exchange, the workshop and the training were very successful. Much of the final impacts relies on follow-up
- I believe the program was effective on many levels. I gained a greater perspective of other countries programs. I learned many ideas about incubation that I can implement in my market.
- I met several people with whom I will maintain contact. I think my experience was shared by many.
- This is a good project, with group discussion focused on training and in the workshop
- Good, but still need improvement
- It is effective should the APEC economies move forward with its success stories

F. Was there any room for improving the project? If so, how?

- Series of presentation was important, yet we could reduce the length of presentations to increase time for discussion
- Formulating specific outcomes may more clearly align targets with the efforts expected from the participants
- Maybe a connection session to facilitate building of collaboration can be added in the future.
- I believe that having introductions early at the event would have been useful. The quality of the participants was good and it would have been helpful to know more about each person’s skill sets, interest and background. Perhaps their bio could have been added to the programme booklet.
- Yes: invite more SMEs for sharing of success stories
- Yes, make more intense communication among SMEs through APEC
- Yes, there is further room to improve should our company be extended further government assistance to promote the 1MOBILE Project

G. Any other suggestions:

- Continuing events, some topics are possibly enhancing discussion and networking, which could provide more concrete outputs.
- When countries present – common questions should be presented and considered – to allow for better comparison.
- This is a very well organized activity, Thanks to the Organizers!
- All in all, the program was well organized and managed. Thank you for the opportunity to participate.
- Visit more SMEs as case studies
- Should invite more SMEs
- May we suggest that an APEC Center be established to continue the SME –Green Technology agenda, in ASEAN countries – e.g Indonesia/Malaysia

RESPONSES TO

GENERAL QUESTIONNAIRE FROM TRAINING PARTICIPANTS

Please rate your satisfaction with the training so that we can continue to improve.

Overall rating

Did the training meet your needs ?

Mean

From 1 (not at all) to 5 (100%) 1 2 3 4 5 4.1

Comments :

- Perhaps the concrete steps could have been achieved as a set of recommendations had the 2 groups government and SMEs/incubators met at the end of day 2 session and agreed on set of steps to pursue

Mean

Logistics (from 1 poor to 5 excellent) 1 2 3 4 5 4.2

Venue (from 1 poor to 5 excellent) 1 2 3 4 5 4.3

Facilitation (from 1 poor to 5 excellent) 1 2 3 4 5 4.2

For each of the sessions please rate the quality of the content and the presenters from 1 (poor) to 5 (excellent):

Incubating Green Business SMEs

Mean

Content 1 2 3 4 5 4.3

Presenter 1 1 2 3 4 5 4.5

Presenter 2 1 2 3 4 5 3.5

Presenter 3 1 2 3 4 5 4.4

Expanding Regional Market for Green Technology Based SMEs

Mean

Content 1 2 3 4 5 4.1.

Presenter 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.5
Presenter 2	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	3.4

Integrated Green Agricultural System

						Mean
Content	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.1
Presenter 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	3.5
Presenter 2	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.1

Please rate your satisfaction with from 1 (poor) to 5 (excellent):

Developing an action plan for nurturing the Green Technology Based SMEs.

						Mean
	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	4.1

Overall review questions

4. What are three most important aspects of green business SMEs

- Address challenging issues of climate change, environmental degradation, resources available.
- Viable /scalable/cost to produce technologies should be rational and not more than the product price can command.
- Products, market, government policy.
- No waste residues, Good prospect in the future, Benefit of the business.
- Planning, organization, resources.
- The 3 R : Reuse, recovering and recycle.
- Use less energy from renewable resources.
- New technology, lack of financing and lack of marketing skills.
- Innovation, need supporting, low carbon.

5. Following this training what are your three most important learning needs about incubating green SMEs?

- How to improve and implement technology for SMEs.
- How to create and do the model in manage the SME.
- How to create and develop the product market.
- Green technology, Networking with other institutions, Incubation model.
- The market.
- Networking, technology transfer, supply chain.
- Mechanism to incubating new start up company.
- Knowledge about green technology, skill about how to nurture green SMEs.
- Other government policy to support Green SMEs.

6. What are your ideas for expanding the regional market for Green SMEs?

- Government role in regulation for producers, Incentivation for producers.
- Awareness raising for consumers, Promote the green tech products.
- Political will should be improved, Consumer preferences have to be built.
- Networking, Exhibition, Create a new website.
- Facilitation, financing, information.
- Expand networking and do technology transfer.
- Build up networking and exchange more information on Green Technology.
- As the incubator, we will help green SMEs to build more market channel including network.

7. Please, mention the three most important roles of an incubator in nurturing the Green SMEs

- Screening, Funding for early stage of start ups who are viable/scalable with the business plans, Access to technologies for start up companies in green. Tech. If design can be prepared to include a session and set of recommendation with face to face discussion of 2 panels (Govt. w/ SMEs & incubators).
- Management fee for tenants and incubator, How to use some experts and it's salary for their expertise, How to measure the performance of tenants to change with other new tenants.
- Government goodwill, Academic, and Enterprise.
- Government policy, entrepreneur/industry, academic.
- Facilitating, financing support, and business consultant.
- Help Green SMEs obtain financial aid, provide specialized value-added services for green SMEs, and set up a bridge between government and green SMEs.

How do you rate learning from other participants?

